

Message Text

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PAGE 01 BONN 15145 01 OF 02 211652Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----066621 211841Z /47

R 211527Z AUG 78
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 1212
USMISSION USBERLIN
AMCONSUL DUSSELDORF
AMCONSUL FRANKFURT
AMCONSUL MUNICH

UNCLAS SECTION 01 OF 02 BONN 15145

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - DITTO OF CALIFORNIA VAN NUYS, CA

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

FIRMA MARIETTA FISCHER KG
BRANDENBURGISCHE STRASSE 47
D-1000 BERLIN 31, GERMANY
PHONE: (030) 891-50-82
COMMENT: FIRM IS A MEDIUM-SIZED WEST BERLIN DISTRIBUTOR
OF APPAREL SPECIALIZING IN JEANS. FOR PRODUCT LINES
OFFERED THERE IS POTENTIAL MARKET IN BERLIN. INTERESTED
FIRM WAS ESTABLISHED IN 1970, EMPLOYS 6. WELL-MANAGED
COMPANY HAS ACHIEVED SUBSTANTIAL EXPANSION OF ITS MARKET
SHARE. FIRM WOULD LIKE ADDITIONAL INFORMATION AND DE-
SIRE DIRECT CONTACT WITH THE ADS CLIENT.

BLEMO TEXTILHANDELSGESELLSCHAFT MBH
AACHENER STRASSE 171
D-5000 KOELN 40
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CONTACT: MRS. M. BREYMANN
PHONE: 02234/77143
TX.: 8885470
COMMENT: FIRM HAS EXCELLENT SALES ABILITY,
SUPPLIES RETAIL STORAS THROUGHOUT GERMANY. FINANCIAL
REFERENCE: DRESDNER BANK AG, D-5000 KOELN.

TILLMANN'S U. SCHLICK GMBH U. CO.
HUENEFELDSTRASSE 59
D-5600 WUPPERTAL 2
CONTACT: MR. ROLF HEINSIUS
PHONE: 0202/80061
TX.: 859 1346
COMMENT: COMPANY, A REPUTABLE MANUFACTURER OF
CHILDREN'S NIGHTWEAR, SEEKS LONG-TERM BUSINESS CONTACTS
TO RELIABLE U.S. MFRS OF LEISURE AND SPORTS-WEAR. FIRM
WAS ESTABLISHED 1953, ANNUAL SALES: DM 3 MILLION. FI-
NANCIAL REF.: DEUTSCHE BANK AG, D-5600 WUPPERTAL.

IHACO IMPORT-VERTRIEBS KONTOR
DONAUSTR. 26
D-6400 FULDA
CONTACT: HERR WOLLMANN
PHONE: 0661/41063
COMMENT: THE FIRM HAS 10 EMPLOYEES AND SPECIALIZES IN
THE IMPORT OF APPAREL FOR ITS PARENT FIRM CHRISTIAN
ENGEL KG., BAD HERSFELD. THE LATTER IS A LARGE WHOLE-
SALING FIRM AND SUPPLIER FOR DEPARTMENT STORES AND SU-
PERMARKETS. IT HAS 280 EMPLOYEES, A SALES VOLUME OF 35
MILLION, AND LARGE WAREHOUSING FACILITIES. THE FIRM HAS
A GOOD REPUTATION, IS ADEQUATELY CAPITALIZED AND NO DE-
ROGATORY INFORMATION WAS RECEIVED. IHACO WOULD BE IN-
TERESTED IN AN EXCLUSIVE CONTRACT ONLY.
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ITAK, AKSELRAD & CO. IMPORT-EXPORT
MAX-PLANCK STR. 21
D-6072 DREIEICH-SPRENDLINGEN
CONTACT: HERR AKSELRAD SR.
PHONE: 06103/3850
TELEX: 04 185 379
COMMENT: ESTABLISHED 1955, WHOLESALER OF SPORTS
CLOTHING. 14 EMPLOYEES. WAREHOUSING FACILITIES.
ANNUAL SALES VOLUME DM 15 MILLION. GOOD REPUTATION.
WTDR 10/77.

BONAPART-SPORTMODEN
BENEDIKTENWANDSTRASSE 1
D-8122 PENZBERG
CONTACT: FRAU MUETZE, IMPORT MANAGER
PHONE: 08856/3330
COMMENT: BONAPART SPORTMODEN IS A NEW FIRM, ESTABLISHED
IN 1978, EMPLOYS 4 PERSONS. SALES AREA INCLUDES GER-
MANY, AUSTRIA AND SWITZERLAND. WOULD WELCOME DIRECT
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CONTACTS WITH U.S. FIRM. FRAU MUETZE WANTS VARIED
SAMPLES OF "DITTOS" FASHIONWEAR.

SCHRAMM-SPORTMODEN U. BEKLEIDUNG
KRENMOOSSTRASSE 25
D-8047 KARLSFELD B.MUENCHEN
CONTACT: HERR GUENTHER SCHRAMM, JUN., IMPORT MANAGER
PHONE: 08131/91142
COMMENT: THE COMPANY IS A WELL-KNOWN WHOLESALER AND
IMPORTER OF SPORTS CLOTHING. FIRM ALREADY REPRESENTS
10 FIRMS AND SHOULD LIKE TO EXPAND ITS SALES PROGRAM.
FIRM WAS FOUNDED 1955, EMPLOYS 6 PERSONS AND HAS SATIS-
FACTORY SALES. FIRM'S FINANCES APPEAR TO BE IN ORDER
AND OBLIGATIONS ARE MET WITHOUT DELAY. THE FIRM IS
CONSIDERED TO BE A SUITABLE BUSINESS PARTNER.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
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Message Attributes

Automatic Decaptioning: X
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Disposition Approved on Date:
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Status: NATIVE
Subject: ADS REQUEST - DITTO OF CALIFORNIA VAN NUYS, CA THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INT
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/57f9dc5f-c288-dd11-92da-001cc4696bcc
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20 Mar 2014
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